

THE CACKLER

THE LATEST EFO NEWS



get cracking®
Egg Farmers of Ontario

Publication Agr. No: 40068941



CANADIAN NATIONAL....EGGS-HIBITION!

The 139th Canadian National Exhibition (CNE) opened its doors on August 17 and ran until the Labour Day weekend.

Once again, Egg Farmers of Ontario (EFO) had the large egg education trailer on display, complete with eight brown and eight white hens in an enriched housing unit. This exhibit also

included resources, an egg grader and feed display.

With the help of our many egg farmer volunteers, consumers could visit EFO's display and learn more about egg farming.

Thank you for another successful year at the CNE!

IN THIS ISSUE

- Comments from the Coop, by Brian Miller, Zone 5 Director
- Attention farmers - help shape EFO's business plan
- Beat hunger this World Egg Day

UPCOMING CONTRIBUTIONS BY:

- October: Scott Brookshaw
Zone 7 Director
- November: Hubert Schillings
Zone 8 Director

UPCOMING BOARD OF DIRECTOR'S MEETINGS:

- October 3 & 4
- October 30 & 31

COMMENTS FROM THE COOP

THE REAL STORY BEHIND U.S. RHETORIC ABOUT NAFTA

By Brian Miller, Zone 5 Director

There are no facts to back up the crazy rhetoric coming from the White House attacking Canada's successful supply management system.

Our farmers find it frustrating that armchair economists advocate unilaterally disarming Canada's successful farm policies. These "experts" fixate on a textbook theory of fantasy free trade with the U.S. while seeming to be oblivious to the political realities and established protectionist American trade practices.

Let's get real and call out the reality that the U.S. is not offering to allow Canada or any country to export milk and eggs into the U.S. – they have tariffs and a host of other measures to keep the world out of their markets. They are keeping all their protections and subsidies – they just want to dump surpluses here. If Canada gave up our system, we as farmers would get every crisis but none of the subsidies. The real cause of the familiar cycle of the most recent U.S. dairy "crisis" isn't Canada's supply management system. It's because the U.S. has too much milk and the American approach to product removal does not work.

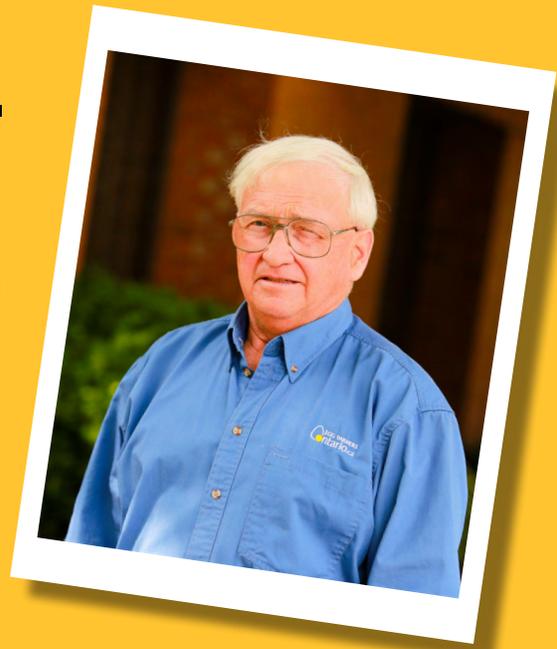
It is important to understand that every country with significant dairy and egg farm sectors manages those markets. Perishable staple food products with long planning cycles (12 to 24 months) but relatively short shelf lives, such as eggs and milk, are unstable markets if they are not managed. Stability of supply and prices in these markets is critical public policy for consumers, governments and farmers worldwide.

About 95 per cent of global egg production and 93 per cent of global milk production are consumed in the same country where they are produced. Against this reality, almost all developed countries use specialized systems to manage and stabilize these markets, often with a complex web of subsidies, government buy-back programs, price supports and many others in countless combinations. Canada uses an approach that matches supply and demand and requires no taxpayer subsidies - fair farm pricing.

The U.S. dairy system encourages farmers to continue increasing milk production when prices are below costs, which leads to flooded markets. This doesn't happen with Canada's supply management system.

There are at least four critical reasons why full Canadian dairy liberalization would create more problems than solutions:

- It doesn't guarantee lower prices, based on New Zealand and Australia's experiences described below;
- It guarantees fewer Canadian farmers, and more reliance on American ones;
- It ignores how the United States subsidizes its dairy industry and that more than 70 per cent of American dairy farm income is from government subsidies;
- It ignores that the U.S. will not provide any access to American markets or reduce the \$100 billion in annual subsidies contained in the U.S. Farm Bill. In fact, the recent trade war has hurt American farmers enough that Trump has responded with another \$13 billion in subsidies in 2018 with more to come.



If Canada dropped all dairy tariffs, would prices paid by Canadians fall? Just look at New Zealand's poor consumers. Their government abandoned supply management in the 1980s. New Zealand produces more than two per cent of the world's milk but its farmers are racing to the bottom, not operating sustainably and causing increasing environmental damage. Meanwhile, New Zealand's average retail dairy prices are higher than Canada's. In Australia, which also deregulated, prices farmers get for milk have been falling for years, but consumer prices have not.

Those are the facts behind the NAFTA noise. Fortunately the Canadian government and its trade negotiators understand and are fighting for us. Pass these facts along the next time you hear anyone blaming the constant cycle of problems in the U.S. dairy sector on Canada's supply management system.

REMINDER: Enhanced biosecurity during fall migration

With fall migration quickly approaching, all farmers are urged to continue vigilant on-farm biosecurity measures. Protect your flock and the industry from any incidence of highly pathogenic avian influenza (HPAI)!

Properly implemented biosecurity is your first-line of defence against infectious diseases. Your farm biosecurity protocols should be well thought-out, stringently implemented and continuously followed. It is imperative that you should not let your guard down and constant and rigorous biosecurity measures should be practiced at all times.

The following is a list of suggested biosecurity measures for Ontario poultry farms:

- Each farmer, employee and every person entering all poultry barns must put on clean footwear, protective clothing and follow all biosecurity protocols on every entry into barns.
- Minimize visits to other poultry production sites and avoid any co-mingling of birds or contact with outside/wild birds.
- Avoid exchanging equipment with other poultry production sites.
- Ensure all vehicles/farm equipment that access the barn vicinity are properly washed and disinfected and that the laneway is restricted/secured.
- Ensure adequate training of farm and company personnel in biosecurity and disease prevention.
- Ensure adequate control of wild birds and rodents.
- If possible, have a pressure washer or a hose available to wash tires and equipment, and make this available to all service vehicles and visitors.
- If possible, "heat treat" the barn/litter ahead of chick or poult placement (to 30°C for a minimum of 3 days).

Farmers should immediately contact their veterinarian and board if their birds show any signs of illness or increased mortality.

How to contact EFO Zone Directors

Your Directors are available to address any questions and comments you may have pertaining to your industry.

Zone	Director	Email Address	Phone
1	Scott Helps	shelps@ymail.com	519-464-2744
2	Dianne McComb	gizmo53.dm@gmail.com	519-494-5360
3	Dan Veldman	dveldd@gmail.com	519-801-5216
4	Roger Pelissero	rpelisseroeggs@gmail.com	905-984-0279
5	Brian Miller	bwmiller@quadro.net	519-235-1126
6	Scott Graham	scottgraham06@gmail.com	519-284-1300
7	Scott Brookshaw	sbrookshaw@sympatico.ca	519-671-7568
8	Hubert Schillings	chschillings@hotmail.ca	905-260-0951
9	Craig Hunter	chunter@burnbraefarms.com	613-341-2006
10	Marc Bourdon	marc@bourdon.ca	613-551-5071
Pullet	Andy DeWeerd	abdeweerd@hsfx.ca	519-502-5385

Egg Farmers of Ontario Mission Statement The Mission of Egg Farmers of Ontario is to provide customers with a supply of safe, high-quality eggs at a fair price and a return to egg and pullet farmers achieved through fair farm pricing, within a stable national supply management system.

THE CACKLER
THE LATEST EFO NEWS



7195 Millcreek Drive,
Mississauga, ON L5N 4H1

FARMER NOTICES

UPDATE: SRED CLAIM 2017

Ontario egg farmers will be receiving a letter for your Scientific Research and Experimental Development Expenditures (SRED) relating to 2017. The letters have recently been mailed out.

Please follow the instructions provided in the letter. Should you have any questions on how to claim this credit on your tax return, speak to your accountant/tax specialist.

EFO POLICIES, PROGRAMS AND PROCEDURES ONLINE

Reminder: New policies and procedures will be updated and posted on EFO's farmer website at www.getcracking.ca/members/operations-quota as they come into effect and will no longer be mailed to all farmers.

Policies, procedures and documents posted on EFO's farmer website contain the most up-to-date versions and should be used for all policy interpretation and quota transactions. Please check this site frequently.

If further information or clarification on any matter is required, farmers should contact EFO's office.

EGG FARMERS OF ONTARIO WILL BE CLOSED MONDAY, OCTOBER 8 TO CELEBRATE THANKSGIVING. IN CASE OF EMERGENCY, CONTACT HARRY PELISSERO, EFO GENERAL MANAGER, AT 289-237-5554.